



Tideway

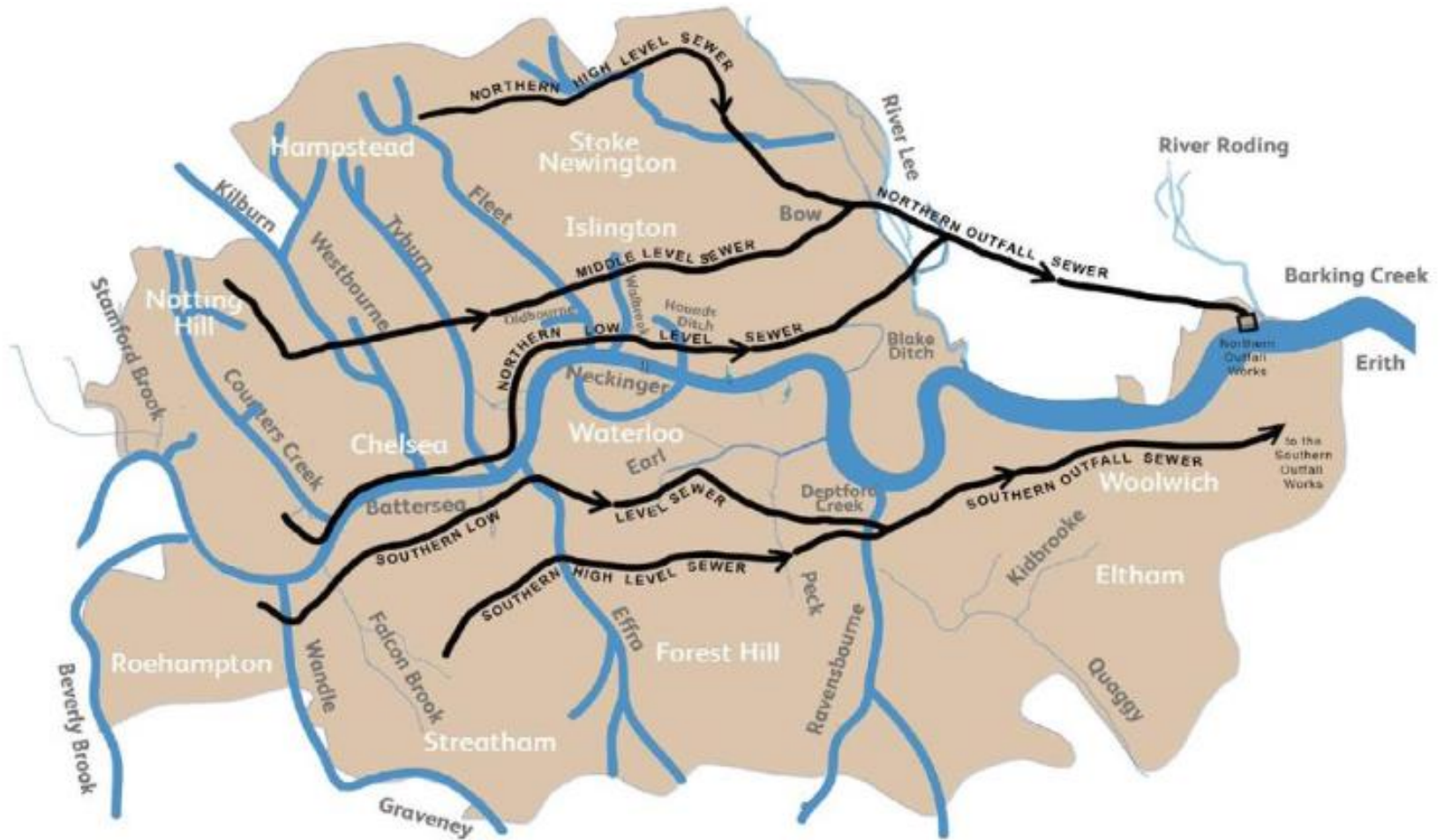
Use of Private Finance to build London's Super Sewer
EIX July 2018

The Problem

Lost 'rivers' of London



Bazalgette's interceptor sewers



Population of London



- In 2014, **62 million** cubic metres of sewage discharged to the tidal River Thames.
- 50 discharges on average in a typical year

CSO discharge



The Technical Solution

Thames Tideway Strategic Study conclusions

Two problems:

- Overloaded sewage treatment works
- Overloaded sewer network

**Sewage Works
Upgrades**



Creating a cleaner, healthier River Thames

Lee Tunnel



Creating a cleaner, healthier River Thames

**Thames
Tideway Tunnel**



Creating a cleaner, healthier River Thames

London Tideway Improvements



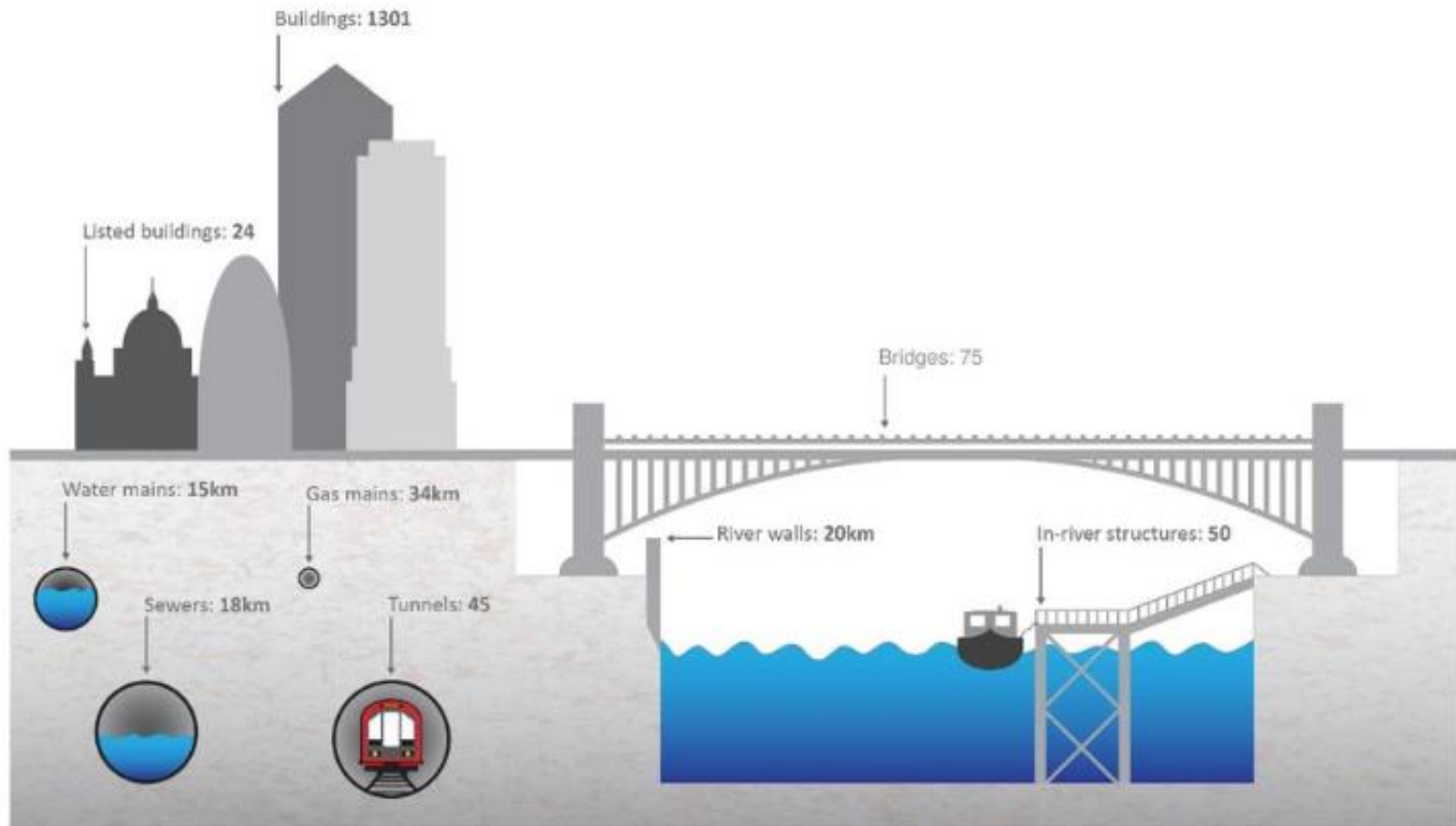
- Sewage Works Upgrades
- Lee Tunnel
- Thames Tideway Tunnel

Tunnel statistics



- Length: 25 kilometres
- Gradient: Falls one metre every 790 metres to be self-cleansing
- Diameter: 7.2 metres
- Volume: 1.6 million cubic metres (include Lee Tunnel)

Interfaces with existing infrastructure



Reconnecting London with the Thames



More than just a sewer



The Finance Challenge

Thames Tideway Owner

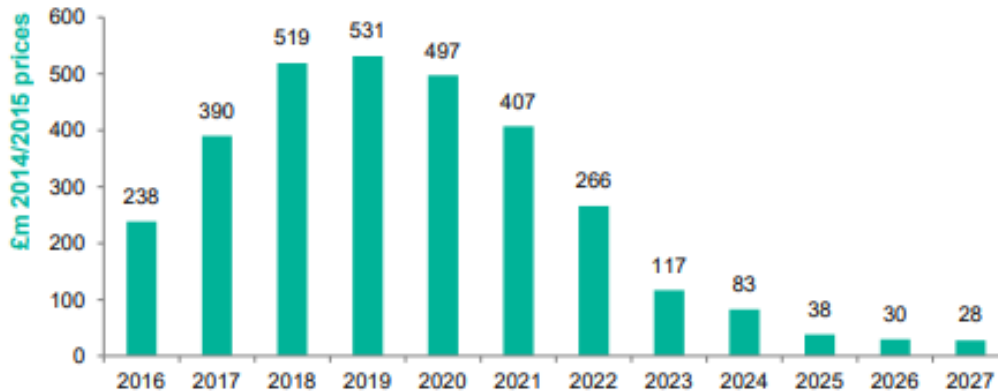


- Private Utility Company
- Monopoly provider of London's water infrastructure
- Since 2007 has invested £1bn a year in infrastructure
- Has run a deficit in recent years
- Credit rating moved from Baa1 to B1 – no longer investment grade

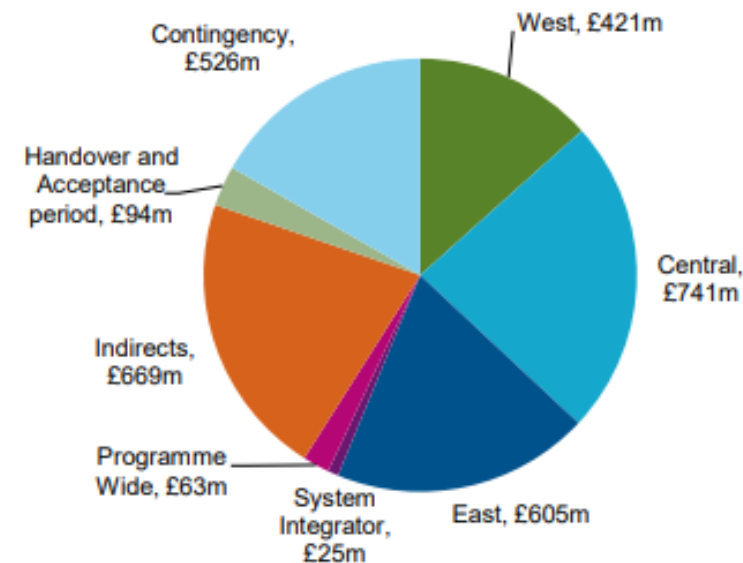
Investment Programme

- Regulatory baseline cost of £3,144m (14/15 prices) was based on management's detailed assessment of cost and made up predominantly of
 - Direct Works of £1,855m (Main Works Contractors, System Integrator and Programme Wide)
 - Indirects of £669m (resources, insurances, facilities, IT)
 - Contingency of £526m
- Annual profile reflects construction programme

Regulatory baseline cost, annual profile



Illustrative management build up to regulatory baseline cost 2014/2015 prices



Thames Tideway funding: separate company



Tideway

Thames Tideway funding option 1: Government Grant



←
GREATER
LONDON
AUTHORITY
£3bn as grant

Thames Tideway funding option 2: PPP

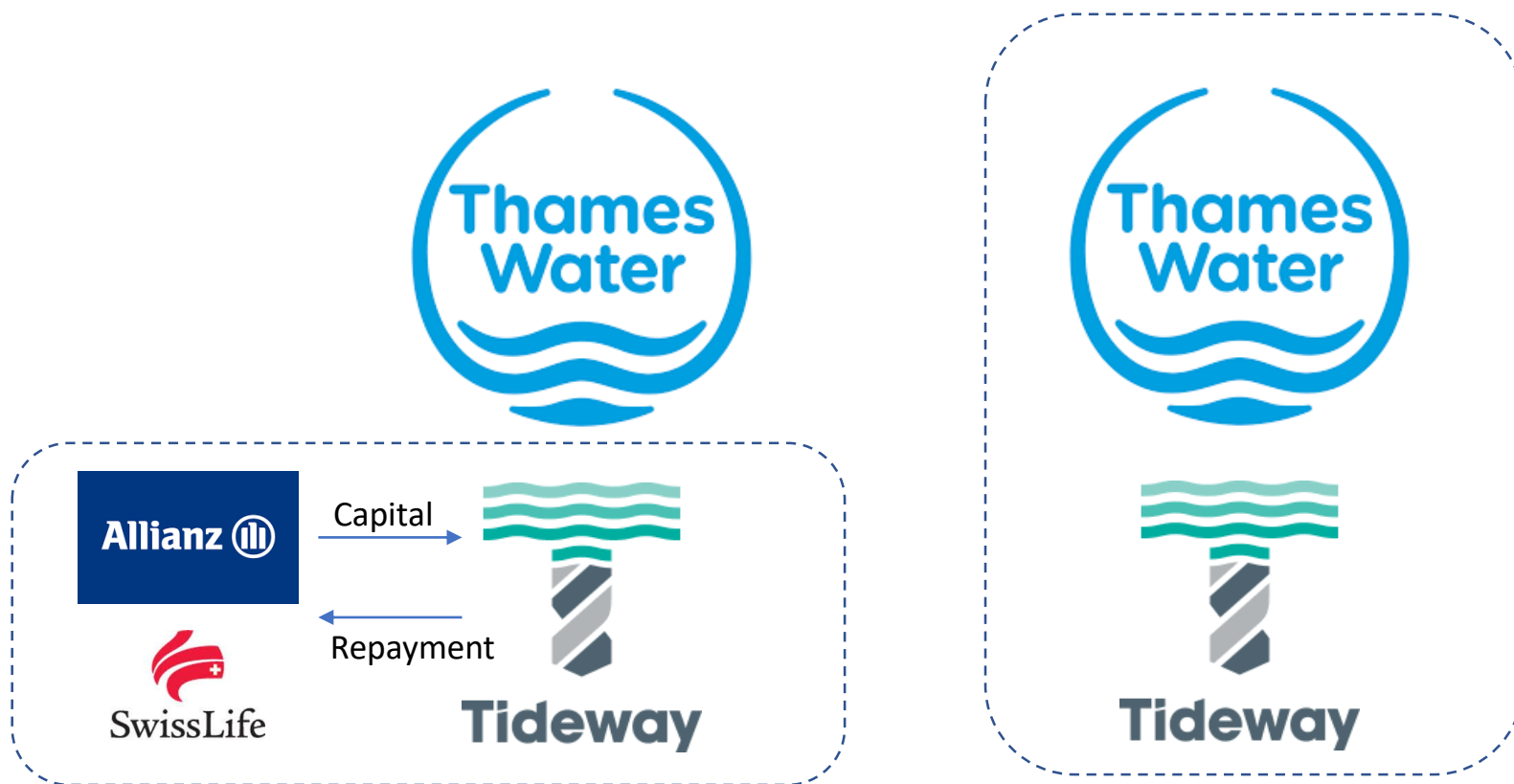


Balfour Beatty



£3bn through PPP JV

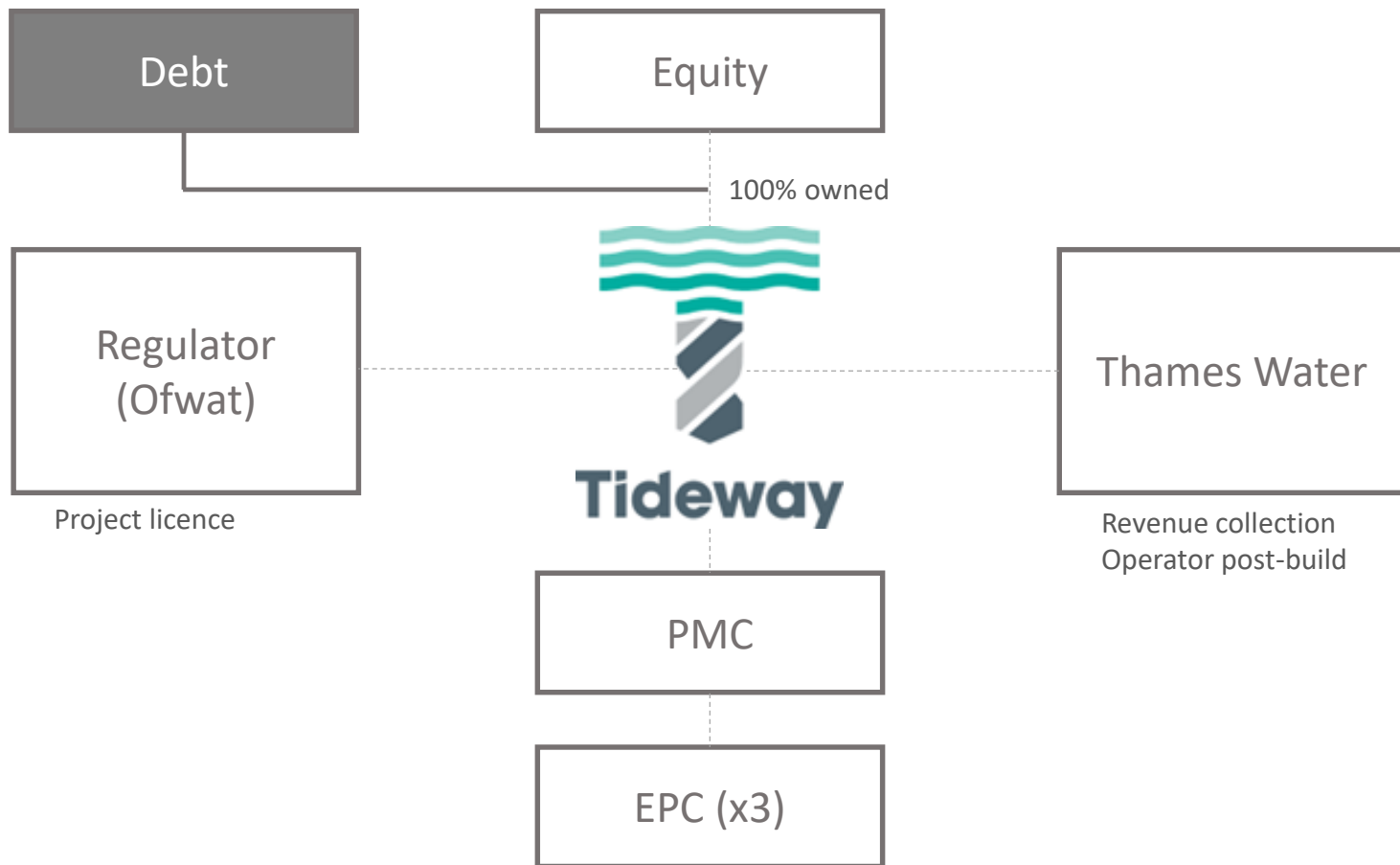
Thames Tideway funding option 3: Project finance



Step One: Project finance
for construction

Step Two: Thames Water
operates Thames Tideway

Tideway Structure



Question One:

Today, you are the private finance.
If you provided the capital, what
risks would you worry about?

If you provided the capital, what risks would you worry about?

Revenue
Risks

Construction Risks

Operational Risks

Extreme Event
Risks

Political/regulatory
Risks

Macroeconomic
Risks

Question Two:

How could the following partners be used to reduce or share those project risks?

Insurance

Contract law

Water Regulator

Government support
(not guarantee)

Insurance Policies

Construction insurance

- Costs and expenses recovered by dropping boring machines – in event of collapse
- Cost and expenses of destroyed boring machine

Indemnity insurance

- Costs and expenses recoverable by buildings/businesses experiencing damage, with some exceptions (e.g. listed buildings)

Contractor insurance

- Costs and expenses recoverable if main contractor goes bankrupt, due to reasons unlinked to Thames

Contracts

Overspends

- Waterfall structure for cost overspend:
 - a. Individual contractors
 - b. Consortia share overspend
 - c. Exceeds 30%, project suspended

Incentives

- Contractors given financial incentives for early completion

Project Management Contract

- Project management contract to oversee construction primes. Fined for delays.

Ring-fenced contracts

- Three construction primes contracted to complete individual sections

Regulatory License

RCV Incentive

- Expenditure logged to RCV with no ex-post adjustment (project value = construction cost)

Revenues

- License allows Thames Tideway to collect revenues from Day one.
- Adjustments to pricing allowed.

Customer Bad Debt

- Tideway allowed to recover customer bad debts directly

Government Support Package

Insurer of Last Resort

- The Government acts as insurer of last resort
- The Government provides cover for insurable events above the amount the market is ready to provide

Contingent Equity Support

- In the event of cost overruns above Threshold Outturn, the Government can be required to provide equity financing to fund the shortfall otherwise it must discontinue the project

Discontinuation

- In certain circumstances, the Government may elect to discontinue the project and pay compensation
- Compensation equal to 1 x RCV (with adjustment for break costs)

Market Disruption Liquidity

- £500m committed liquidity facility in case of market disruption

Thank you.